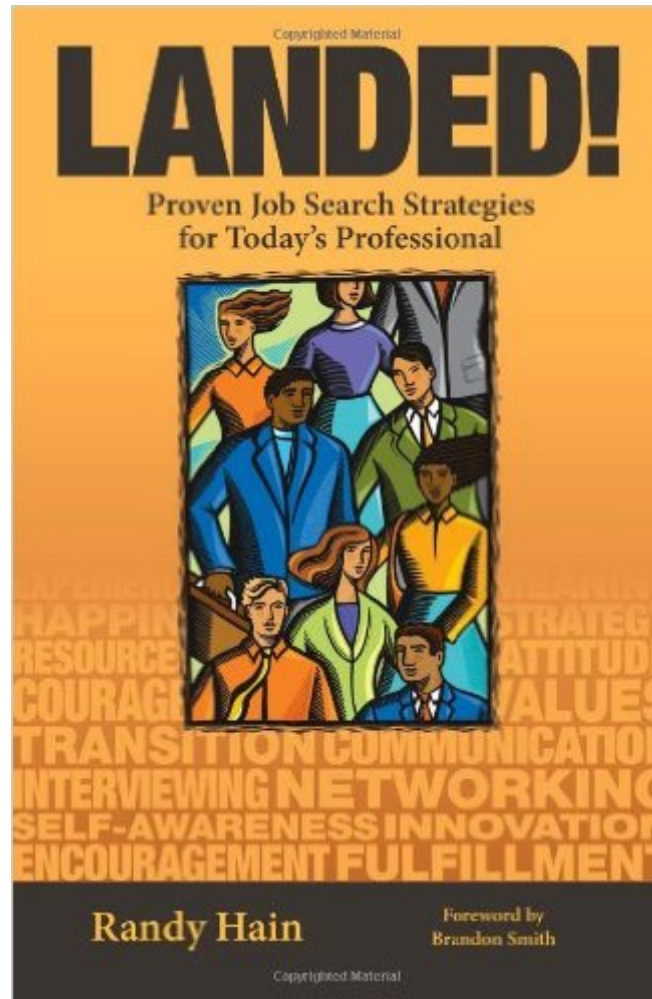


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# LANDED! Proven Job Search Strategies For Today's Professional



## Synopsis

A Proven Road Map for Today's Job Seeker LANDED!, Randy Hain's fourth book, offers today's job seekers proven strategies and practical ideas gleaned from his 25+ years of recruiting, executive search and senior leadership experience along with the candid insights of real candidates in transition, hiring managers and other experts in the workplace who also share their experiences and thoughts. The result is a book filled with proven approaches to help job seekers of any age or experience level quickly get on the right path towards landing a new position. LANDED! is a combination of candor, practical ideas, proven strategies and insights gleaned from professionals who have seen all sides of a job search. No matter where you are in your career or even if you have not yet joined the workforce, you will find tremendous value in Landed! as you consider how to navigate to the next job on your journey. Here is what a few readers had to say ... "We all lose our jobs, or our jobs lose us, and it is time to move on. Change is never easy but with LANDED! in your hands, your odds just got WAY better. Randy Hain has seen it all, and he can share with you all you need to know to find the next great career in your life. Read it, believe it, do it! You will have no regrets." --Chester Elton, author of the New York Times best sellers, "The Carrot Principle" and "All In" "LANDED! is a must-read for both senior executives and recent graduates alike who want to take their career to the next level whether they are currently in a job or looking for the next one. Randy provides keen insights from his own experience while summarizing helpful 'best practices' from his vast network of experienced corporate leaders, HR professionals and entrepreneurs. Take great notes because Landed! is full of tips that really work!" --Tim Tassopoulos, executive vice president of operations for Chick-fil-A "As a college student looking at a tough job market in a few years, I appreciate the practical lessons here. I want to find the right job and best fit for me and think this book can help. I appreciated the sections on interviewing and negotiating. Definite must read for students and anybody looking for a new job." --Brian Anthony, student at Clemson University

## Book Information

Paperback: 174 pages

Publisher: CreateSpace Independent Publishing Platform; 1st edition (November 27, 2013)

Language: English

ISBN-10: 1489557946

ISBN-13: 978-1489557940

Product Dimensions: 5.5 x 0.4 x 8.5 inches

Shipping Weight: 10.1 ounces (View shipping rates and policies)

Average Customer Review: 5.0 out of 5 starsÂ Â See all reviewsÂ (41 customer reviews)

Best Sellers Rank: #530,982 in Books (See Top 100 in Books) #14 inÂ Books > Business & Money > Job Hunting & Careers > Job Markets & Advice #805 inÂ Books > Business & Money > Job Hunting & Careers > Job Hunting #131682 inÂ Books > Reference

## Customer Reviews

Just read this new book from Randy Hain. Landed! is an outstanding book that is well written and full of very practical advice for the world we live in today. I highly recommend it. If you want to stay on top of your game in today's competitive business world you'll want to read this book!

The briefest and most sincere review I can give is to tell you that I have given a copy of "Landed!" to our son (mercifully he is not in immediate need of the book) as well as to a client who was really stuck in a job-hunting rut. The author is a seasoned search-professional and he takes you through all the stages of the job hunt...from preliminary self-assessment issues to networking to resumes to interviews to negotiations, and all the other key elements. The material on LinkedIn is alone worth ten times the price of the book. This book is written for all those seeking a new career opportunity, from the new graduate to the experienced professional. All of Randy's books are superb...always thought this topic would have been his first book...delighted he finally wrote it.

Whether you're a seasoned executive or just getting started, Landed! is an important tool in your professional tool box. Randy Hain codifies critical success factors for those looking for work, in between jobs, or, most importantly in my opinion, currently in a highly "stable" position. Randy's resources, anecdotes and scripts are born from his years of experience. Pick up this and a great companion book by Randy Hain, Something More. Together your professional journey will have a much better chance of actually doing what you ought to do.

Randy Hain has brought both scope, depth and experience to the job search process. The book is readable and applicable to an intergenerational audience and full of practical wisdom that if applied will speed up the job search process.

Randy has been helping people find a good fit for their skills and passion for many years. He has done so both formally through his job leadership position and informally via hundreds of coffee meetings with people that have joined his always growing network. He has aggregated many really

valuable learnings from these interactions and the result is this fine book.

Landed! is classic Randy Hain - this book is full of practical wisdom and insight. It's concise, well thought out and gets right to the point. Each chapter contains provocative questions for reflection and an action item. Perhaps most compelling, Randy has included outstanding interviews from numerous professionals, providing an amazing depth and breadth of perspective. This book is useful not only for those immersed in a job search, but for anyone who desires a more intentional approach to his or her career.

Whether you are a college student or experienced professional, in order to successfully navigate today's complex, rapidly evolving workplace you need to develop a pro-active plan to communicate your value add, manage your network and engage in meaningful work. Randy has leveraged his unique professional insights, personal career journey and passion for helping others to help you develop a timely, yet practical approach, to launching an effective job search that will help you move from "in-transition" to LANDED!

If you are in transition, just out of college or happy in your current job this book is a must read. Randy provides insights from his years of experience combined with best practices from other business executives to provide a road map to develop your personal business plan. This book provides the tips and tools necessary to be successful in a job search or just effectively developing and maintaining your professional network.

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